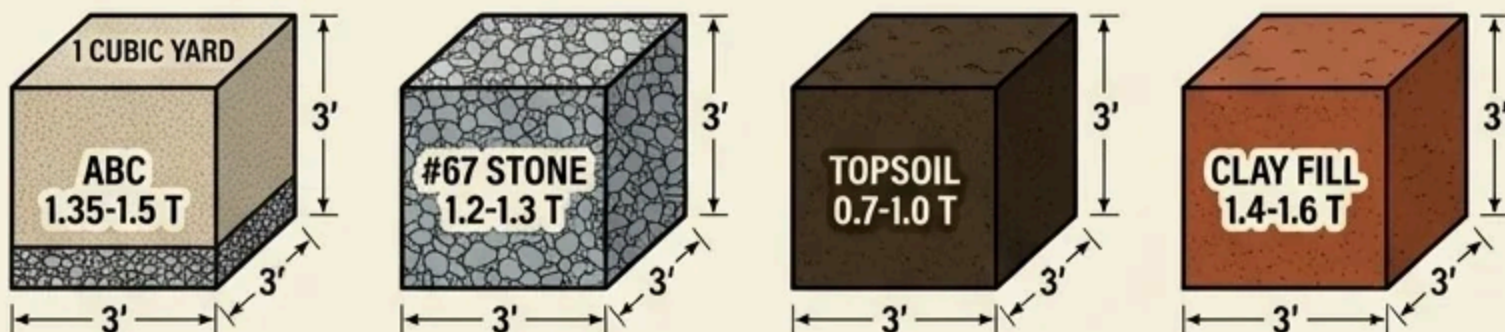


# THE QUARRY SELLS YARDS -- THE INVOICE SAYS TONS

-- GET BOTH NUMBERS BEFORE THE TRUCK ROLLS --

## HERO ILLUSTRATION



SAVE TRIGGER: SAVE THIS BEFORE YOU ORDER A LOAD OF MATERIAL

## KEY-FACTS

### ONE CUBIC YARD, FOUR WEIGHTS

# 1.35-1.5 T

## ABC PER YARD

Crushed base course, varies with moisture

# 1.2-1.3 T

## #67 STONE PER YARD

Washed drainage and surface stone

# 0.7-1.0 T

## TOPSOIL PER YARD

Screened and dry -- the planting layer

# 1.4-1.6 T

## CLAY FILL PER YARD

Piedmont red clay, clay-heavy and dry

## WARNING

### THE CONVERSION NOBODY WRITES DOWN

A \$40-per-yard quote and a \$30-per-ton invoice can both be honest -- but if the conversion isn't named, you can't check the math. Ask for both numbers up front.

