

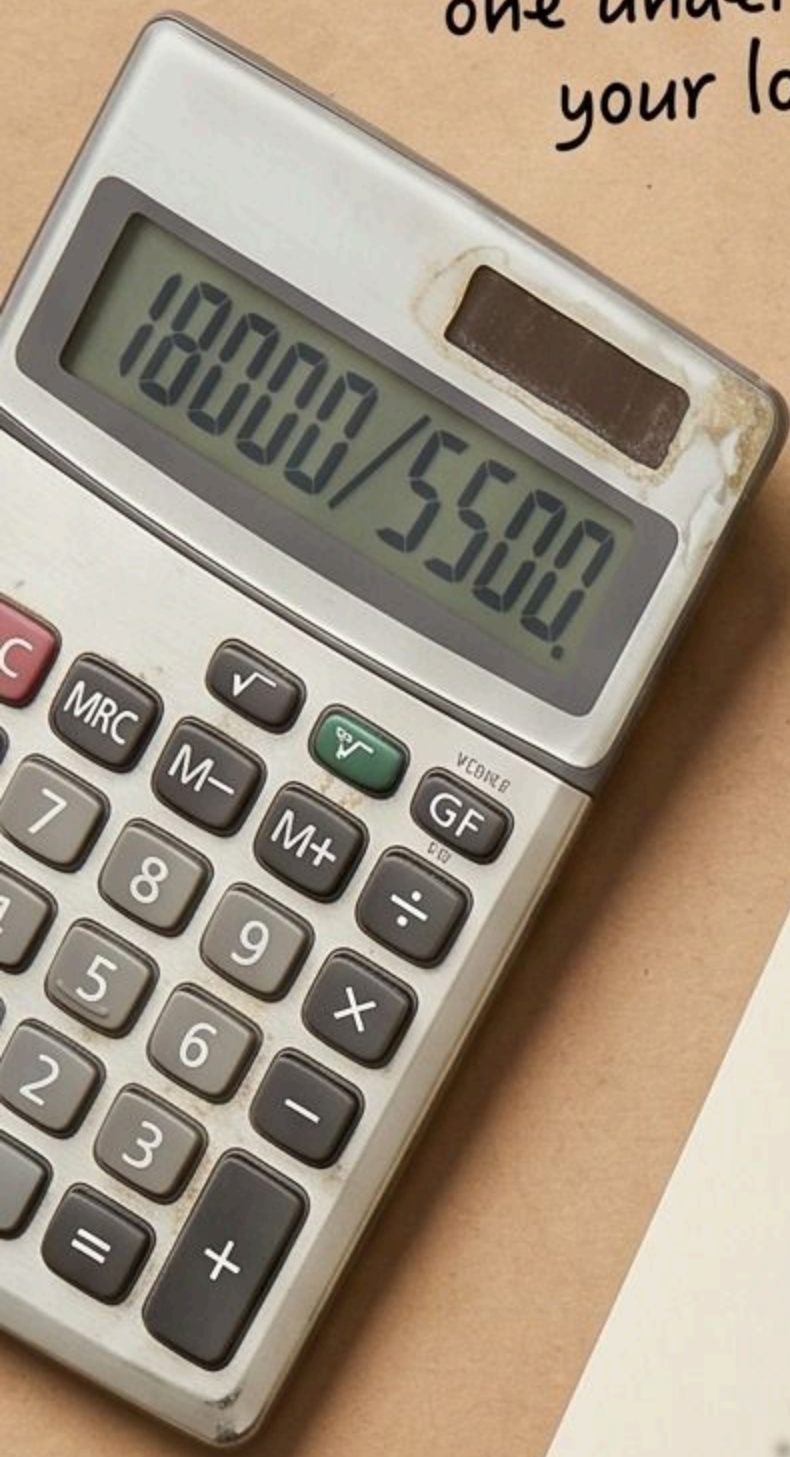
# NC GRADING BID SPREAD 3X.

NC GRADE AND HAUL  
ncgradeandhaul.com

A 3x spread means contractors diagnosed different problems -- not different profit margins.

The \$18,000 quote wasn't padding. They identified a different scope.

Do you know which one understood your lot?



**CONTRACTOR A**  
**\$5,500**

**CONTRACTOR B**  
**\$8,400**

**CONTRACTOR C**  
**\$18,000**