

A LUMP SUM HIDES PADDING YOU CANNOT DISPUTE

SIX LINE ITEMS, NOT ONE NUMBER

-- ITEMIZE BEFORE YOU SIGN --

ITEMIZED QUOTE

1. EQUIPMENT (PER HOUR/DAY)	\$ _____
2. MATERIALS (BY SPEC/QUANTITY)	\$ _____
3. LABOR (SKILLED/UNSKILLED)	\$ _____
4. CONTINGENCY (10-15%)	\$ _____
5. MOBILIZATION FEE	\$ _____
6. PROJECT MANAGEMENT	\$ _____

LUMP SUM QUOTE

TOTAL PROJECT BUNDLED PRICE \$ _____

SAVE THIS BEFORE YOU APPROVE A BID

THE SIX CATEGORIES A REAL QUOTE NAMES

EQUIPMENT

BY HOUR OR DAY

Where lump-sum bids hide the most padding

MATERIALS

BY SPEC + QUANTITY

ABC gravel by ton, fill by cubic yard

10-15%

CONTINGENCY LINE

Reserve for rock, utilities, wet subgrade

\$40,000

NC GC LICENSE THRESHOLD

Above this, verify the GC license



A LUMP SUM REMOVES YOUR PAPER TRAIL

Itemized lines are promises a contractor can't walk back after mobilization.

A professional itemizes without friction -- one who refuses is telling you something.



NC GRADE AND HAUL

NCGRADEHAUL.COM

VERIFIED NC CONTRACTORS

Quote guide: ncgradehaul.com