

HE CAN START NEXT WEEK IT'S JANUARY

-- THIS IS NOT RELIEF. THIS IS A QUESTION. --

BUSY LEGITIMATE OPERATOR



- ✓ Books 4-8 weeks out in peak season (May-Oct)
- ✓ Names their next start date without hesitation
- ✓ Pauses Jan-Feb or explains specific conditions required
- ✓ Fall calendar opening as season slows -- not empty

WARNING SIGNS



- ✗ Same-week availability in June or September
- ✗ Same-day starts on a January grading job
- ✗ No explanation for an open peak-season calendar
- ✗ Urgency to sign quickly, no clear reason

VS



A JANUARY 2% GRADE CAN FAIL BY MARCH

Freeze-thaw settles clay unevenly. A busy operator rarely has same-week winter openings.

SAVE THIS BEFORE YOU LOCK A START DATE

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Book by conditions, not the calendar